

PRODUCTS BY APPLICATION

ADHESIVE

Additives, APAOs, emulsifiers, EVA, fillers, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), polyols, oils, resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

COATING

Additives, binders, colorants, fillers, fluorescing pigments, pigments, pigment preparations, silicate, solvents, thickeners, waxes (synthetic/natural)

CONSTRUCTION

Adhesion enhancers, air entraining agents, binders, colorants, defoamers, dispersants, fillers, hydrophobing agents, liquifiers, processing enhancers, retarders, rheology additives, setting accelerators, thickeners, wetting agents

FEED

Acidifiers, amino acids, flavor precursors, glycerine, preservatives, thickeners, vitamins

FOOD

Acidifiers, amino acids, antioxidants, emulsifiers, energy drink ingredients, flavor precursors, food coloring, glycerine, minerals, preservatives, sweeteners, thickeners, vitamins, waxes (synthetic/natural)

HEALTH CARE

food colorants, glycerine, petroleum jellies, polyethylene glycols (Macrogol), waxes (synthetic/natural), white oils

HOME CARE

Alkoxylates, amine derivatives, amine oxides, anionic and nonionic surfactants, betaines, cellulose ethers, colorants, color protection additives, defoamers, low foaming surfactants, phosphoric acid ester, polyglycols, quats, rheology modifiers, soil release polymers, surface protection additives, waxes (synthetic/natural), white oils

LUBRICANTS

Cooling lubricants, forming lubricants, grease, hydraulic oils, industrial gear oils, metal cleaning

PERSONAL CARE

Active & care ingredients, base & co-surfactants, butters, carrier systems/ encapsulations, colorants, conditioning agents, emollients, emulsifiers, exfoliants, vegetable and essential oils, preservatives, polyethylene glycols, polyglycols, raw materials for natural cosmetics, rheology modifiers, waxes (synthetic/natural), white oils and petroleum jellies, UV-filters

PLASTIC

Additives, EVA, fillers, impact modifiers, mineral flame retardants, pigments, polyolefin elastomers (POEs), styrenic block copolymers (SBCs), waxes (synthetic/natural)

RUBBER

Additives, accelerators, APAOs, carbon black, fillers, oils, pigments, polyisobutylenes/polybutenes, polyolefin elastomers (POEs), resins (synthetic/natural), rubbers (solid/liquid), solvents, styrenic block copolymers (SBCs), waxes (synthetic/natural)

WATER CHEMICALS

Activated carbon, flocking agents, flotation agents, biocides, chlorine dioxide, KyroCAPS®, antiscalants, bio-technological products, filter anthracite, Tonsil®, KyroSAN®



THE CHEMICAL DISTRIBUTOR
OF CHOICE



FACTS AND
FIGURES
2020

TER Chemicals Distribution Group

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www.terchemicals.com

KEY FACTS TER CHEMICALS

Sales Revenue

€ 401 Mil.*

Customers

> 20,000

EMPLOYEES

Total

424

Product and Sales Management

280

APPLICATIONS

Our experience and knowledge in the area of specialty chemicals ensures that we are well positioned to effectively support both our customers and our suppliers with product- and application expertise.



ADHESIVE



PLASTIC



RUBBER



CONSTRUCTION



COATING



LUBRICANTS



HOME CARE



PERSONAL CARE



HEALTH CARE



FOOD



FEED



WATER

QUALITY MANAGEMENT

The satisfaction of our customers and suppliers is how we define quality. Our responsibility and compliance with quality assurance requirements is confirmed by regular internal system checks and external audits:



TER CHEMICALS WORLDWIDE

As a leading distributor of specialty chemicals, we are able to supply a large range of products reliably, punctually, at stable prices and in consistently high quality. Our international network ensures qualified sourcing worldwide and an extensive supply reach with focus on Europe.



16

Countries



21

Subsidiaries



200

Product Groups



STRATEGIC FOCUS

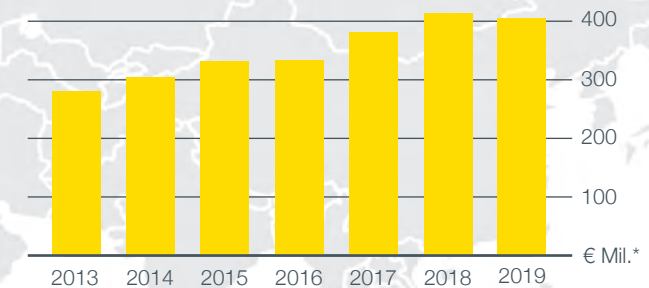


With our deep market knowledge, the technical expertise and a comprehensive product portfolio, we are able to build up and maintain partnerships across various international industries. By updating and connecting our systems internally

and externally, we can optimize our organizational structures and generate growth for our suppliers, customers and employees. The latest investments in digital and structural projects guarantee our business partners less complexity and better solutions in the future.



SUSTAINABLE GROWTH



*Sales Revenue - Unconsolidated

MISSION AND VISION

Our mission is to create value in our role as a highly dedicated technical and chemical consultant in Europe through our human talents, quality products and excellence in service. Our vision is to be the chemical distributor of choice for our customers and suppliers. Responsibility, curiosity and passion for what we do are our core values. Employees are our key to success.

Andreas Früh
CEO TER CHEMICALS

Uta Seiler
CFO TER CHEMICALS